



15 FEBRUARY 2007

JD's Glassworks, Inc. is a small custom job shop manufacturer of Decorative Doors and Windows. Our clients range from Custom Home Builders, Remodelers, Architects, to Design Build firms specializing in Church construction as well as other commercial construction.

For nearly 20 years, our quote, sales and production management processes were based upon hand written work orders. As the company grew from a \$2M operation to a \$4-\$5M business we found that we had become 'paper-bound' which taxed our ability to maintain efficient and effective production processes. Additional growth was next to impossible.

The OrderManagerPro product from CG3 Software was set up in late 2004 with our first full year with an automated Order Management System in 2005 producing breakthrough results in order entry.

In 2006, during a declining housing market, we achieved our best sales year in our 22 year history. I attribute much of our breakthrough success to the efficiencies gained in our front end sales design and order entry processes.

The OrderManagerPro tool allows us to preserve price and margin integrity through consistency in order entry of custom product designs. The tool also streamlined the order entry process giving greater throughput of orders and freeing up the sales force to focus on their client base and gaining new clients.

A software product is only as good as the support and service that is behind it and CG3 Software has demonstrated excellence in responsiveness to all our needs.

I highly recommend CG3 Software's OrderManagerPro to all small businesses seeking to gain efficiency and effectiveness in their order processing.

Sincerely,

Vice President  
JD's Glassworks, Inc.

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